

Key 2019 highlights are:

- GLIO membership has grown to 58 members. Member listed companies represent over \$690bn in mkt cap, as at December 31, 2019.
- GLIO/GPR Index partnership signed, enabling us to officially calculate and disseminate an industry-led benchmark for listed infrastructure companies – the 'GLIO Index'.
- Five successful listed infrastructure seminars in Sydney, London, Helsinki, Stockholm and New York (in total over 600 qualified attendees).
- GLIO/GRESB partnership produced public disclosure ratings for all listed companies in the GLIO Index (these are available on request).
- Continuation of Infrastructure Investor Summit partnership, facilitating GLIO members to present in Berlin in March (+2,000 delegates).
- Promoting the benefits of listed infrastructure via adverts and articles in the specialist investment press, notably:
 - o 'IPE Real Assets' (10 adverts/3 articles),
 - 'i3 Investing in Infrastructure' (6 adverts/4 articles/6 asset class updates).
 - Between IPE & i3, GLIO promotion reaches over 10,000 global buy-side professionals – it is simply fantastic awareness for the asset class.
- 12x GLIO Index monthly update and commentary reports distributed to over 3,300 contacts.
- 2x per annum (Jan/July) soft-copy GLIO Journals distributed to over 3,300 contacts, remaining a constant and credible resource through the year online.
- 2x per annum (Jan/July) hard-copy GLIO Journals distributed to:
 - o 1,200 contacts via post, and
 - 600 contacts at GLIO infrastructure seminars and other industry conferences.
- <u>www.glio.org</u> increased traffic to 2,500 unique users (largest proportion of users come from USA, UK, Australia, Canada, Italy, Netherlands).
- Regular <u>Linkedin posts</u> promoting the asset class. GLIO has 18,900 followers as at Dec 31, 2019. Post views average over 4,000. GLIO's year-end 2019 post hit over 9,000 views.
- Launch of <u>GLI101</u> a primer for the benefits of the asset class.
- Start of the rotation scheme of the <u>GLIO Advisory Committee</u> with an eye on regional balance (North America, Europe & UK, plus Australia).



Priorities for the next 12 months are to build on 2019, with particular focus on:

- Continue to grow the approx. \$100bn funds under management currently managed by the dedicated listed infrastructure managers through research, education and global investor outreach.
- Continuing to grow the GLIO membership network, supporting members forging closer links with each other.
- Launching the GLIO Index officially in Q1 2020, with dissemination on major data vendors and raising significant awareness for the asset class. Data vendors:
 - Bloomberg
 - FactSet Research Systems, Inc.
 - Financial Express
 - IHS Markit
 - Morningstar, Inc.
 - Refinitiv (formerly Reuters)
 - Rimes Technologies Inc.
 - StatPro
 - ThomsonReuters/Datastream/Eikon & Vestek
 - Wilshire Associates, Inc.
- Developing and expanding the GLIO Index in accordance with GLIO members/investors feedback and distributing free of charge to GLIO members until December 31, 2021.
- Expanding research on the GLIO Index to educate asset owners and consultants to better understand the benefits of listed infrastructure investment.
- Seminars in Sydney, London, New York and/or Chicago, Berlin, and Luxembourg offering members opportunities to speak (rescheduled for 2021).
- Development of GLIO/GRESB ESG Index. Continuing our work with GRESB and GLIO members on listed infrastructure company public disclosure of ESG ratings.
- Continue work with the G20/OECD to recommend the formation of listed Infrastructure Investment Trusts (IITs) to help finance national infrastructure fund gaps, with focus on:
 - G20/OECD/World Bank taxonomy of infrastructure instruments report
 - G20/OECD Report on the collaboration with institutional investors and asset managers on infrastructure: investor proposals and the way forward.
- GLIO Advisory Committee rotation scheme to expand group and include listed company representation from the major infrastructure sectors.



- Working with GLIO corporate members to create individual infrastructure sector primer/101s to help investors better understand the key benefits of the main sector groups:
 - Regulated utilities: Electric, gas & water
 - Transportation: Railroads, toll-roads, airports & marine ports
 - Energy transportation: Pipelines & storage
 - Communication Infrastructure: Telecom towers & satellites
 - Renewable energy
- Expanding GLIO's presence on investment media platforms to further promote the asset class and benefit members.